"Our Army at War – Relevant and Ready…Today and Tomorrow"

Army Contracting Study Update

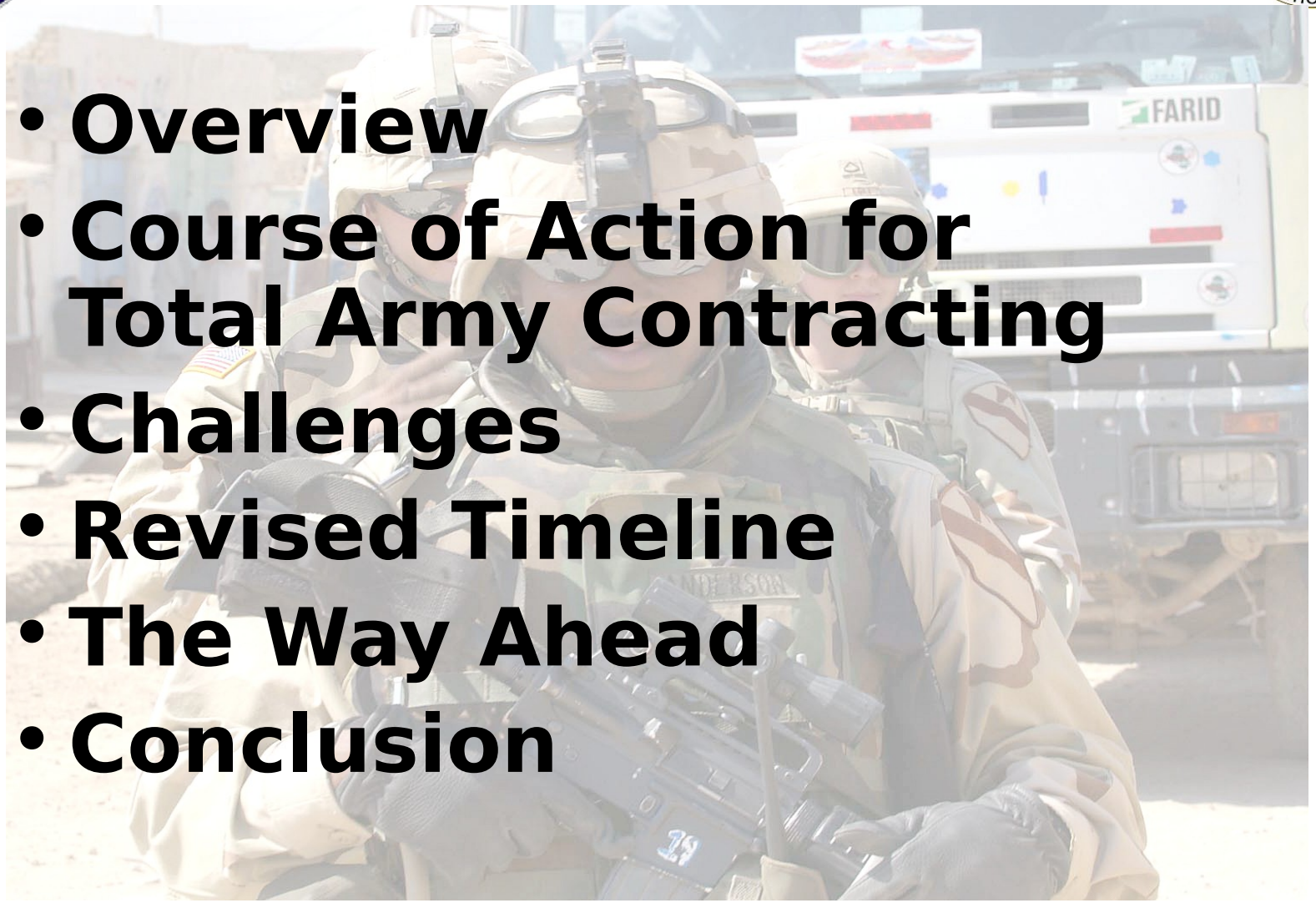
Briefing for

AMC SES Training Symposium
13-16 Mar 05

By

Mrs. Tina Ballard, DASA (P&P)
Mr. Jeff Parsons, AMCCP

Agenda



- Overview
- Course of Action for Total Army Contracting
- Challenges
- Revised Timeline
- The Way Ahead
- Conclusion

Mission and Purpose

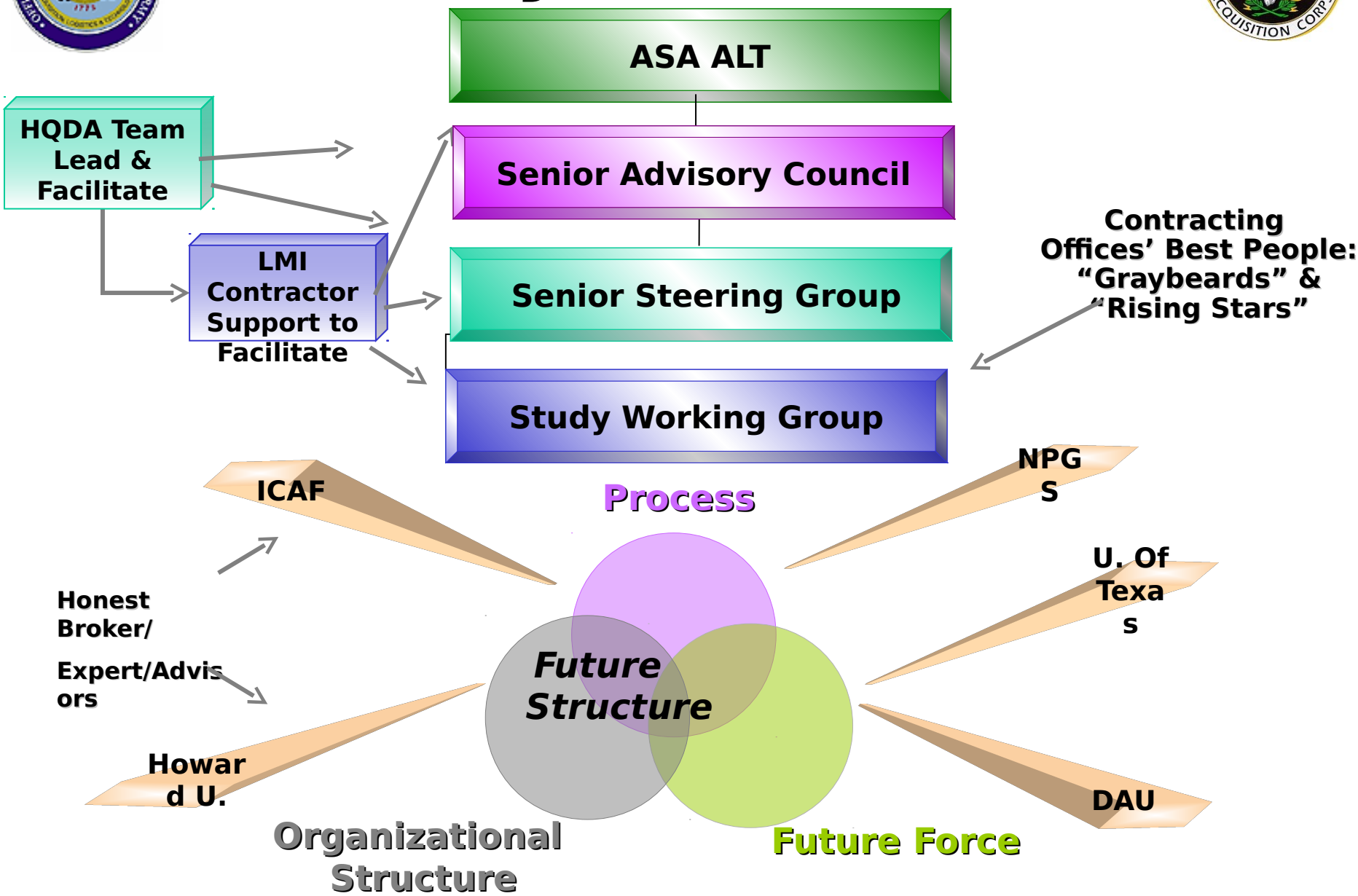
- Mission — Design a World-Class Procurement and Contracting Organization in Support of All Army Personnel: Active, Reserve, National Guard, and Civilian

- Purpose
  - Review Current Procurement and Contracting Organizational Structure/Staffing (Military & Civilian)
  - Review Existing Processes
  - Consider Army and Joint Future Forces/Missions
  - Determine Best Organizational Alignment of Procurement and Contracting Within the Army
  - Address the implementation details of AL&T COA #3, *i.e., ACA into AMC with CCO mission and resources to AFSC*

Guidance

- Mission drives the solution
- Consider all possibilities
- Consider impact to all stakeholders
  - Ensure service delivery
- Outlook is 3-5 years at a minimum
- Consider all on-going Army initiatives
- Metrics will measure success of study outcome
- Provide a single face to the warfighter

Study Framework



Army Contracting Organizations

SECRETARY OF THE ARMY

Assistant Secretary of the Army Acq, Log and Tech

Deputy Assist Secretary of the Army Policy and Procuremen

AMC Total $42B/64K/2148

AMC + ACA = 53B/212K/3866

11B/148K/1718

HQ Army Materiel Command (AMC)

Program Manager Saudi Arabian National Guard

U.S. Army Aviation & Missile Command

U.S. Army Communications-Electronics Command

U.S. Army Field Support Command

Research Development Engineering Command

U.S. Army Tank-Automotive & Armaments Command

HQ Army Contracting Agency (ACA)

ACA Northern Region

ACA Southern Region

Information Technology E-Commerce & Commercial Contract Center

Army Contracting Command, Europe

Army Contracting Command, Korea

Army Contracting Command, Southwest Asia

Army Contracting Element, Pacific

Army Contracting Agency Americas

Iraq

HCA Estab 19 Jun

$6.8B/6K/35

Total obligated (DOS,DOD, USAID, etc) is $10.5B.

Other Total $23B/153K/1833

U.S. Army Medical Research & Materiel Command

U.S. Army Corps of Engineers

National Guard Bureau

Surface Deployment & Distribution Command

U.S. Army Intelligence & Security Command

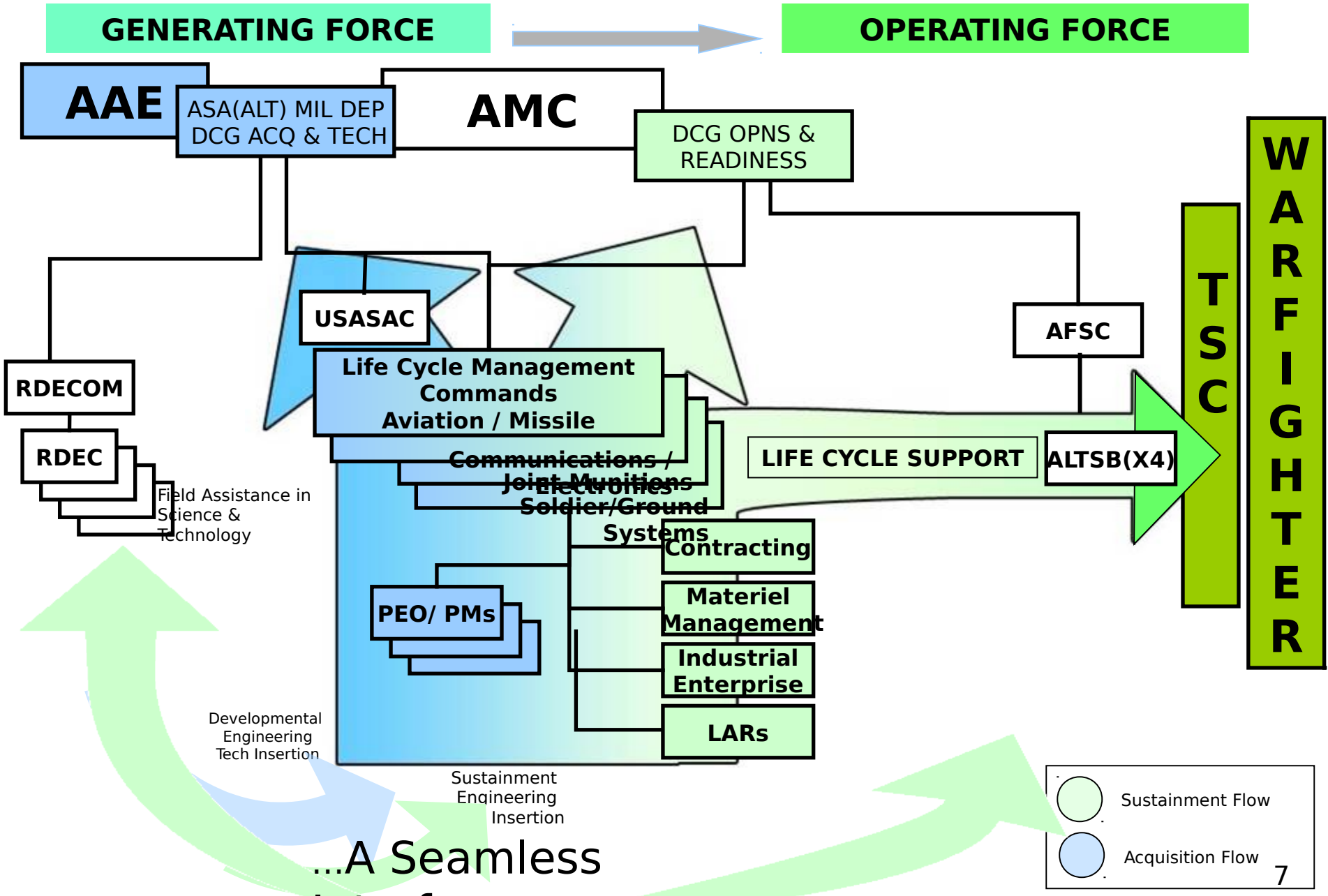
Defense Contracting Command - Washington

U.S. Army Space & Missile Defense Command

U.S. Army Medical Command

FY 04 Totals: $76B, 365K actions, 5699 people (110 military &

ALT Environment

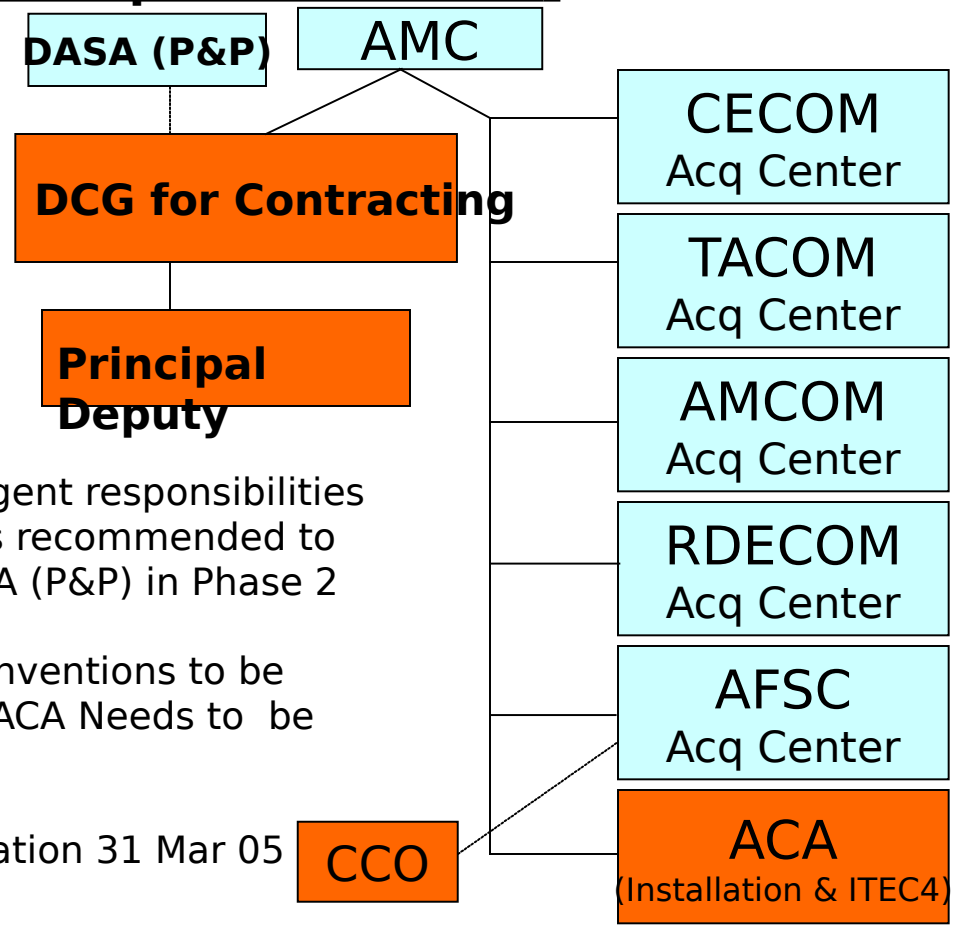


...A Seamless

Course of Action
for
Total Army Contracting

Course of Action E (Phase 1)

ACA as Direct Report to AMC CG



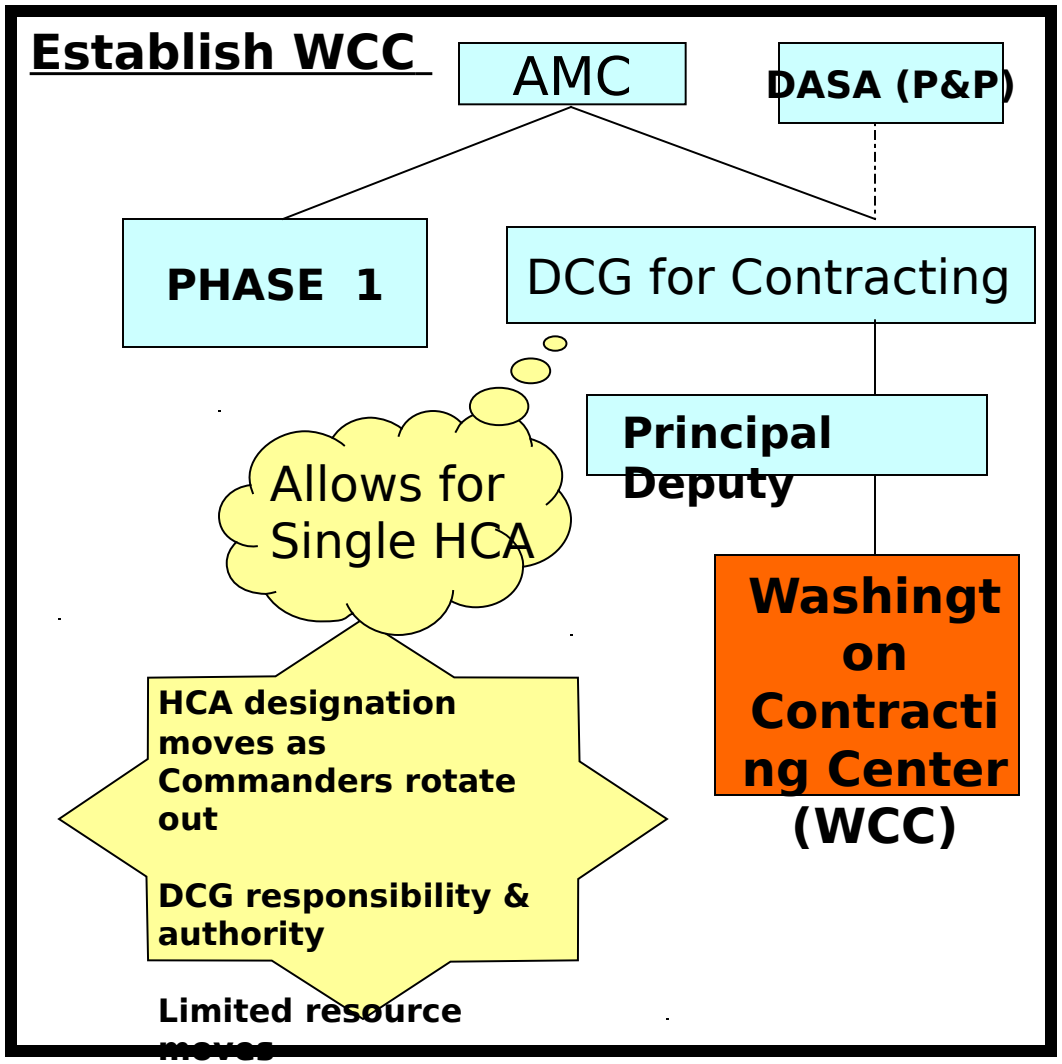
* Executive agent responsibilities and resources recommended to revert to DASA (P&P) in Phase 2

- Naming Conventions to be Worked (e.g. ACA Needs to be Renamed)
- Implementation 31 Mar 05

Gains Synergies Required in Today's Environment

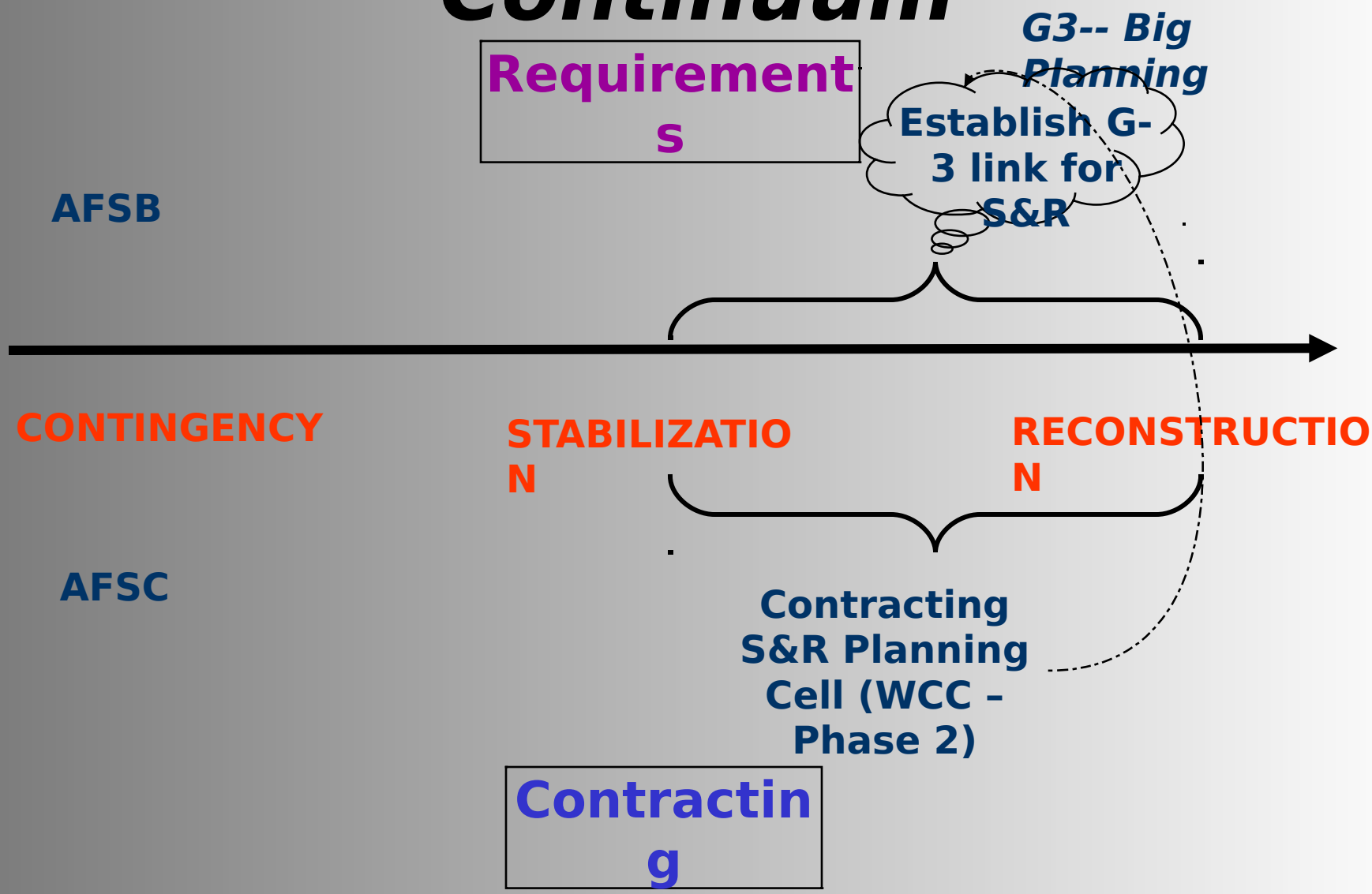
Supports COA #3

Course of Action E (Phase 2)

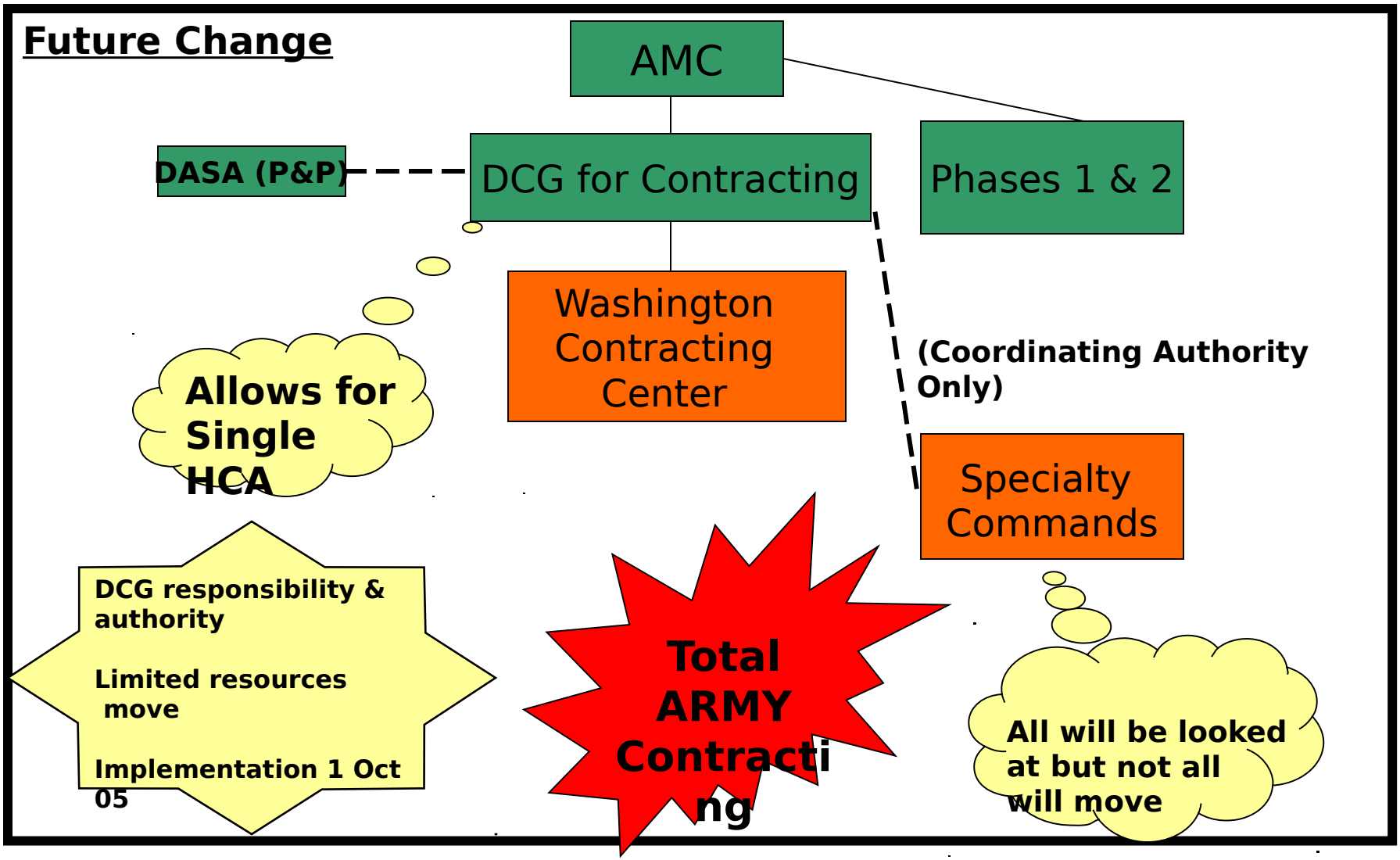


- Enhanced Workforce Developments – Sharing Best Practices, Business Process Standardization
- Leverage contracting expertise and synergy
- Additional EEDACs within AMC for Command and Control
- Implementation 30 Jun 05

Mission Responsibility Continuum



Course of Action E (Phase 3)

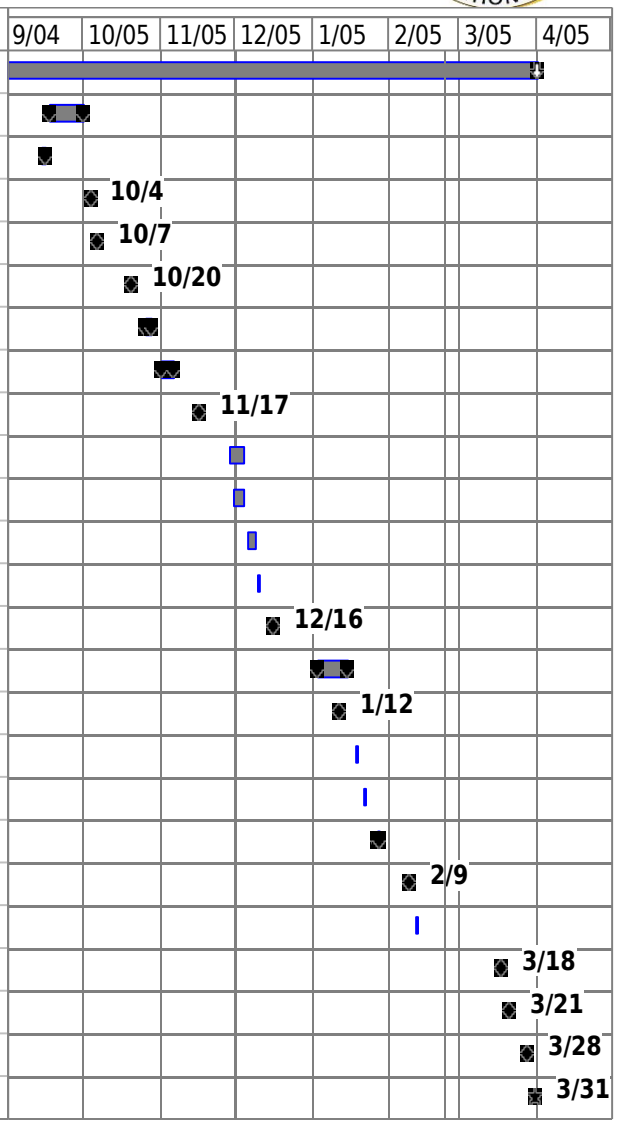


Challenges

- **Organizational turbulence**
- **Ensure funding flow maintains customer support focus**
- **DCG integrated with the specialty commands**
- **Comprehensive change management process required**
- **Establish a construct to ensure distribution of contracting assets to support army mission**

Revised Timeline

ID	Task Name	Duration	Start	Finish
1	Study Start/Finish	152 days	9/1/04	3/31/05
2	Contract Award	9.5 days	9/17/04	9/30/04
3	Working Group Names Due	2 days	9/14/04	9/15/04
4	Pre-Kick Off VTC (SWG)	1 day	10/4/04	10/4/04
5	DAU: Kick Off Mtg (SAC, SSG, Experts)	1 day	10/7/04	10/7/04
6	VTC (SWG)	1 day	10/20/04	10/20/04
7	PARC Conf	2 days	10/26/04	10/27/04
8	DAU: Working Group Mtg	5 days	11/1/04	11/5/04
9	VTC (SWG/SSG)	1 day	11/17/04	11/17/04
10	LMI: Future Force/Mission Team Meeting	5 days	11/29/04	12/3/04
11	LMI: Organizational Structure Team Meeting	4 days	11/30/04	12/3/04
12	LMI: Process Team Meeting	3 days	12/6/04	12/8/04
13	COA #3 Decision	1 day	12/10/04	12/10/04
14	DAU: (SWG team leads/SSG) Status Update Meeting	1 day	12/16/04	12/16/04
15	LMI: Working Group Mtg	10 days	1/3/05	1/14/05
16	LMI: (SWG team leads/SSG/SAC) Mid-Course Brief	1 day	1/12/05	1/12/05
17	LTG Hack and LTG Yakovac Azimuth Check	1 day	1/18/05	1/18/05
18	GEN Griffin Azimuth Check	1 day	1/21/05	1/21/05
19	HON Bolton Azimuth Check	1 day	1/27/05	1/27/05
20	DAU: SAC, SSG, SWG Team Leads Briefing	1 day	2/9/05	2/9/05
21	LCMC Cmdrs/PEOs/Specialty Cmdrs VTCs	1 day	2/11/05	2/11/05
22	Draft Due (COA #3 Implementation Recommendation)	1 day	3/18/05	3/18/05
23	Coordination	5 days	3/21/05	3/25/05
24	Staffing	2 days	3/28/05	3/29/05
25	Final Approved Report Issued	1 day	3/31/05	3/31/05



SAC = Senior Advisory Council, SSG = Senior Steering Group, SWG = Study Working Group

DA Executive Agent Recommendation

- All executive agent designations revert to the DASA (P&P) level, and associated resources provided:

ACA Executive Agent Designations

- Services/A-76
- Standard Proc Sys
- Fed Proc Data Sys
- Procurement Mgmt Assist
- Acquisition Excellence
- Purchase Card Program
- Contingency Contracting
- NIB/NISH/JWOD
- Randolph-Sheppard
- Utilities Privatization
- IT Commercial Products
- PPMIS

AMC Executive Agent Designations

- Pricing
- Finance
- Cost Principles
- Cost Accounting Standards
- Commercial Products/ Processes
- Contract Administration
- Army Single Face to Industry
- Detail to DAR Council

Change Management
(Communication)

External Customers

- Sec Army – Mr. Kelly 25 Feb 05
- ASA(I&E) – Mr. Proesch 19 Jan 05
- HQDA CIO/G-6 – LTG Boutelle 13 Dec 04/MOU in progress
- Deputy G-8 – Mr. Tison 13 Dec 04
- PEO EIS – Mr. Carroll 10 Jan 05
- IMA – MG Johnson 19 Jan 05
- ACSIM – Ms. Menig 19 Jan 05
- NETCOM 7 Mar 05
- MDW TBD
- FORSCOM TBD
- TRADOC TBD
- US Army South TBD
- NGB – Mr. Gardner 24 Feb 05
- Army Reserves TBD

Note: G-4 (24 Nov 04) & G-3 (10 Dec 04) Declined in Person Briefing - Provided Electronic Copy of Slides in Lieu of Briefing

COA E Way Ahead

Action	ECD

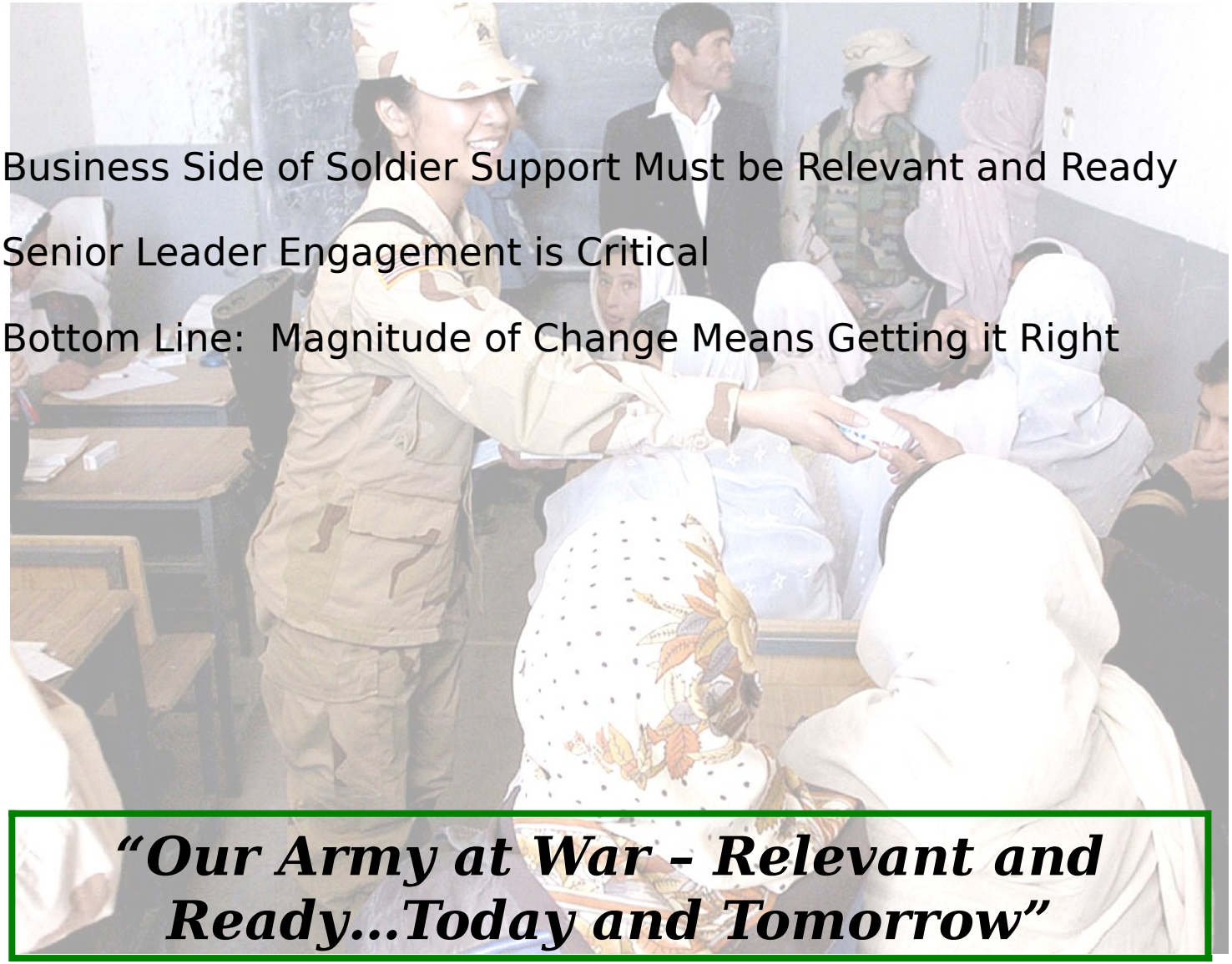
- **Decision MOA ASA ALT/CG, AMC signatures** — **1 Mar 05**
- **Detailed MOA to Follow** — **25 Mar 05**
- **Change Management/Implementation Plan** — **- Draft 25 Mar 05**
- **Multiple Town Hall Meetings** — **NLT 31 Mar 05**
- **Executive Agent Function Transfer to DASA P&P** — **30 Jun 05**
  - **People (Phase 2)**
  - **Money**
  - **Spaces**

(OPCON Until New General Order Approved)

Contracting Study Way-Ahead

- **Complete NLT 31 March 05**
  - **Specialty Commands: Review and Develop Recommendations Per Study Mission and Purpose**
  - **Complete Development of Metrics to Measure Benefits and Success of Actions Implemented**
  - **Provide Overarching Recommendations in Line With the Study Mission and Purpose**
- **Continue to Work Execution of Phases**
  - **Phase 2 (30 Jun 05)**
  - **Phase 3 (1 Oct 05)**

Conclusion



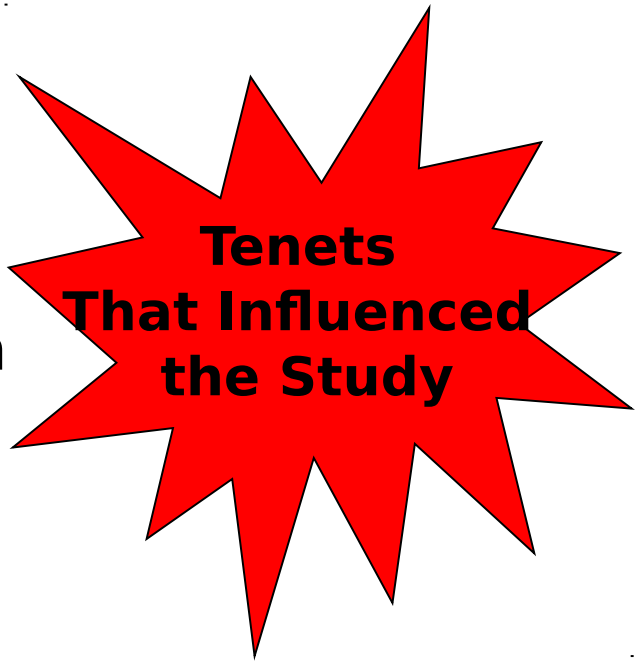
- Business Side of Soldier Support Must be Relevant and Ready
- Senior Leader Engagement is Critical
- Bottom Line: Magnitude of Change Means Getting it Right

"Our Army at War – Relevant and Ready…Today and Tomorrow"

Questions
&
Comments?

Principal Business Facts

- **Support to the Warfighter**
  - LOGCAP $15B
  - Iraq Reconstruction $18B
  - Iraqi Armed Forces $50M - $400M
  - Interrogation Services $3M/month
  - Balkans $15M/month
  - Afghanistan $530M
  - $80B requested Jan 05
- **Workload $ and Actions**
- **Workforce Trends (Size & Age)**
- **Army Modularity (Different World-wide Footprint)**
- **Transparency to the Customer**



We Must Leverage Expertise and Synergies